

# EN ROUTE

| YUTONG NEWSLETTER

| ZHENGZHOU YUTONG BUS CO., LTD

| ISSUE 19 DECEMBER 2015

*Serving APEC Summit, Yutong sets to reach a new height*

*Yutong attends World Climate Conference held in Paris*

*Yutong Venezuelan factory is put into operation*



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# EN ROUTE

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# Merry Christmas



*Dear Sir or Madam,*

Thanks for your trust and support to Yutong over the years.

We will endeavor to make you more satisfied with us in the coming new year.

We would like to take this opportunity to wish you and your family all the best.

Yours sincerely,

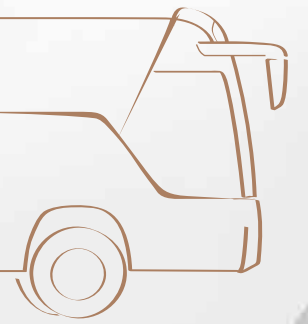
Zhengzhou Yutong Bus Co., Ltd.

*Merry Christmas*





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## 27 Yutong coaches serve APEC Philippines 2015

Recently, the 23rd APEC Leaders Non-formal Meeting was held in Philippines. In Manila, the capital of Philippines, it is not unusual to see coaches from China pass by. At the APEC International Media Center located at Manila World Trade Center, coaches are well lined, ready to serve journalists from various media.

Lani Sarrbuna, an operating manager from Philippines Genesis Transport & Transportation Service Company, invited a journalist from China on board and pointed at the logo inside the coach, saying "Look! It's Yutong, from China!"

According to Mr. Sarrbuna, the 27 Yutong coaches are put to service between Manila International Airport and various hotels and the International Media Center in downtown from November 12 to 19. Imported from China six months ago, the Yutong coach fleet was first put into use for such a high-profile event. Mr. Sarrbuna also reveals that his company started imported buses and coaches from China in 2006. Currently, the company has 250 units Yutong buses and coaches. "They are from Zhengzhou," Mr. Sarrbuna says excitedly.

When talking about the quality of the coaches, Mr. Sarrbuna immediately raised his thumb. "They are uniquely fashionable, excellent in quality and performances. What's more, they are very competitive in price! You can see most buses and coaches in Philippines are from China," he says.





## Serving APEC Summit, Yutong sets to reach a new height

The APEC 23rd Leaders Non-formal Summit was held in Manila, Philippines from November 18 to 19. Xi Jinping, Chinese President, Obama, US President, Medvedev, Russian Premier, and other key political leaders as well as leaders from business and industrial circle attended the summit. As the carriers officially designated by the organizing committee of APEC, 27 units Yutong luxury coaches were also dispatched to serve the high-profile event.

At the international media center which is located at the World Trade Center (WTC) in Manila, coaches were coming and going, carrying journalists and other media organizations for free. Seeing a Chinese journalist, Laili Sarbunna, the Managing Director of Philippines Genesis Transport & Transportation Co., Ltd. enthusiastically pointed at the logo on the coach, saying "Look! Yutong, from China!"

When mentioning the carrier, Mr. Sarbunna seemed to have a lot to say. According to him, the batch of coaches were imported from Yutong six months ago. They are especially purchased for APEC meeting. Mr. Sarbunna's company started importing buses and coaches from China in 2006. Currently, about 250 units Yutong buses and coaches are in smooth operation. "They are from China," while saying this, Mr. Sarbunna can hardly contain his excitement.

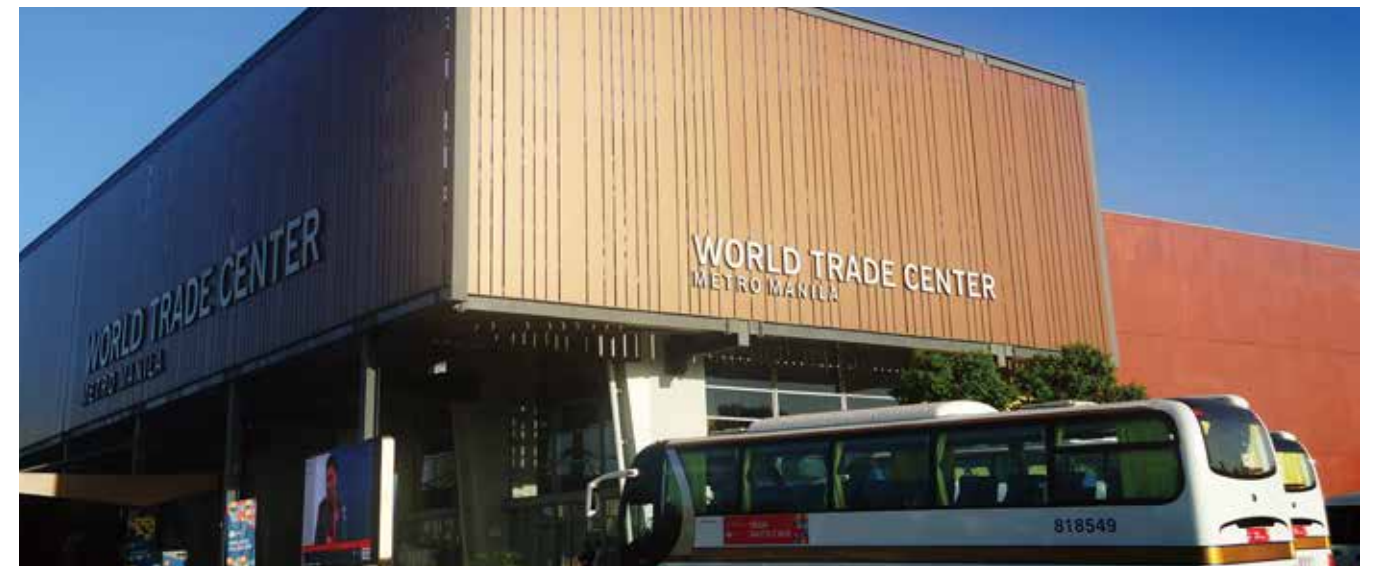


When asked about the quality of Yutong vehicles, Mr. Sarbunna immediately raised his thumbs, saying "They are very fashionable, very excellent and very competitive". He also revealed that almost all buses and coaches now working in Philippines are made in China.

The 27 units Yutong coaches are of three different varieties, including 10.5-meter ZK6107, 11-meter ZK6119, and 12-meter ZK6122. Traveling mainly from Manila International Airport to various hotels and the international media center, Yutong coaches are working 18 hours a day, from 6 am to the midnight.

As the organizing committee of APEC meeting wants all journalists from various media can enjoy their stay in Manila and send back the latest news back to their home country, it has set a host of stringent standards while choosing the carriers for the event. Apart from reliable performance, fashionable appearance, excellent brand image and wide public recognition, the bus should also provide a whole package of transportation solutions.

As the world's leading bus maker, Yutong easily stands out among a host of brands from Japan, South Korea and Europe. It soon wins over the heart of the organizing committee of APEC meeting.



Soon after its arrival in Philippines year ago, Yutong sent a special technical team to conduct a thorough investigation of the local road conditions and bus market. In response to the high saline level in the air in Philippines, Yutong has made extra efforts to ensure its vehicles can easily prevent themselves from rusting effects, their bodies and chassis having all gone through high standard cathodic electrophoresis coating.

Yutong finished the production and delivery of all 27 coaches for APEC meeting three months ahead of the deadline. Together with its customers, it has come up with a comprehensive transportation and operation plan. To ensure the smooth operation of its coach fleet during the two-day event, the bus maker has also set up a backup team with 15 professional workers to provide necessary and emergent technical supports.

Since its entry into Philippines market in 2006, Yutong has always been adhering to a philosophy which gives first priority to its local customers and explores the market in a comprehensive and step-by-step manner. Currently, over 1,800 Yutong buses and coaches are working smoothly in the country. For the past five consecutive years, it has maintained its top position among all Chinese bus brands in terms of export volume to the Southeast Asian nations. Now, it has

covered almost all areas in Philippines and has well established a visible presence in the local market.

At APEC Summit, Chinese President Xi Jinping also brought Chinese solution, which systematically elaborates on the principles and measures for the multilateral cooperation in Asia-Pacific Region. President Xi also introduced the new progress made by China's One-Road One-Belt Initiative and called for all nations to grasp the great opportunities opened up to the Asia-Pacific Region by the initiative.

Along with the implementation of China's One-Road One-Belt Initiative, Yutong is blessed with plenty of business opportunities in its overseas market. In recent years, Yutong buses and coaches have made their way to 130-plus countries and regions across the globe, including France, UK, Cuba, Venezuela, Russia, Iran, Saudi Arabia, Hong Kong and Macau. Specifically, it has cultivated six regional markets, namely Latin America, the Middle East, the Asia-Pacific Region, Africa, European & North American market and CIS.

In the Yutong-Europe Tour which just concluded in October, Yutong successfully sent a clear message to the whole world that it is now fully confident and is determined to push China's bus industry to a new height on the global stage.

## Yutong attends World Climate Conference held in Paris

In recent years, the changing climate has increasingly become a big concern for governments all over the world. Against such a backdrop, on November 30, the much-anticipated 21st UN World Climate Conference was held in Paris, France. Over 100 top leaders from across the world attended the conference. In the next 10-plus days, the participants will hold heated discussions, aiming at striking a new international agreement to combat the climate change after 2020.



Chang Hao, Vice GM of International Business Department, Yutong

During the World Climate Conference, the organizing committee also takes the great opportunity to showcase five new energy vehicles currently operated RATP Corp, the largest passenger carrier in Paris. Among the five vehicles, Yutong is the only bus brand coming outside of Europe.



At the opening ceremony of the World Climate Conference, Chinese president Xi Jinping was invited to make a keynote speech. Mr. Xi points out that China has been making active efforts to battle the global warming. Currently, China ranks the first place in the world in a number of key areas, such as energy conservation, new energy application and renewable energy utilization.

Currently, the majority of city buses in Europe are powered by diesel engines. In an effort to further improve the air quality in France, the French government has already made plans



Pierre Reinhart, member of French Bus Operators Association

to replace its existing diesel powered bus fleet with full electric buses. The “BUS 2025” program, which was launched not long ago, is aiming at introducing new energy buses so as to eliminate all 9,200 heavily polluting buses before 2020.

In the near future, full electric buses are bound to become the main transport tool for more and more citizens in Paris. In the meantime, more and more Yutong new energy buses are set to serve the local passengers in the globally renowned metropolis.



Yutong full electric bus at the Eiffel Tower



## Appreciation campaign held for 10-year cooperation with Cuban customers



The appreciation campaign for commemorating the 10-year cooperation with Cuban customers organized by Zhengzhou Yutong Bus Co., Ltd. was held at the Cuban National Hotel on November 27, 2015. Raul Perez Ramos, the First Deputy Minister of the Cuban Ministry of Transportation, and Eduardo Rodriguez Davila, Deputy Minister of the Cuban Ministry of

Transportation, were invited to attend the event. The representatives from Cuban Ministry of Foreign Trade and Investment, Ministry of Industry, Ministry of Tourism, Ministry of Construction and Chinese Embassy in Cuba were also present on the event. Meanwhile, the heads from Transtur company, Transgaviota company, public transportation companies, commuter companies and so on also participated the campaign.

At the campaign, Hu Fengju, Director of Yutong International Business, and Steven Zhang, GM of Yutong Latin American Division, delivered a warm speech respectively. “During the past ten years, Cuban market has always been one of Yutong’ s most important strategic markets overseas. Up to now, the total volume of Yutong buses, Yutong construction machinery and Yutong special vehicles has exceeded 5,500



units. They are widely used in various fields in Cuba like tourism, public transportation, inter-province passenger transportation, commuters, school buses, short-distance passenger transportation, agriculture, construction and so on. In addition, Yutong and CAISA factory jointly developed an indigenous brand of Cuba - DIANA buses, which use more localized parts and components,” said Zhang.

“Along with the update and deepening of the Cuban economic model in the coming ten years, we believe that the Cuban economy will grow faster and its transportation industry will also be more prosperous. We also believe, besides the cooperation with Cuba on the whole vehicle sales and KD assembly, Yutong will be more deeply involved in the transportation industry of Cuba and conduct more comprehensive, in-depth and closer cooperation with Cuba. In the meantime, we will further optimize our products, provide

customers with better services and offer more comprehensive and efficient supply channels of spare parts,” added Zhang.

Four representatives of customers also shared their experience of cooperating with Yutong in the past ten years. They pointed out that Yutong is always the benchmark of all Chinese suppliers in Cuba, who is also the most responsible enterprise. Why Yutong can survive in the Cuban market for ten years depends not only on its quality products but also Yutong’ s well-established after-sales services and timely accessibility of spare parts.

During the campaign, Yutong also invited the first-class bands, FRASIS and El Niño y La Verdad, to perform. The customers danced amid the enthusiastic and cheerful atmosphere, and the appreciation campaign came to an end with a good conclusion.



## Yutong boosts China-CELAC Technology Innovation Forum

The China-CELAC Technology Innovation Forum led by Chinese Ministry of Science and Technology was held in Quito, capital city of Ecuador on September 16-17, 2015. The ministerial leaders from 23 Latin American and Caribbean countries were present at the event.



Yutong actively responded and participated in this event. Through unremitting efforts, Yutong became the sole sponsor of the event to provide buses for the travel of Chinese delegations. Involving in such a high-profile official event as the sole bus sponsor is not only the recognition on the strength of Yutong brand, but also serves as an effective way to enhance customers' confidence on Yutong products



During the conference, Yutong was also invited to conduct a speech that detailedly introduced the status of China's bus industry as well as Yutong's achievements in the past decade.

In addition, Yutong also participated in the Chinese company symposium organized by the Chinese embassy in Ecuador on September 18, on which Wan Gang, Chinese Minister of Science and Technology and Chinese ambassador to Ecuador were present. On the symposium, Yutong called for Chinese companies to further enhance the development and investment in Latin American countries.



## Yutong Venezuelan factory is put into operation



The bus manufacturing factory jointly funded by Yutong from China and Venezuelan Government was officially put into operation on December 2, 2015. Located in Estado Yaracuy State in the west of the country, the factory boasts an annual production volume of 3,600 units of buses and coaches.

Nicholas Maduro Moross, Venezuelan President attended a grand ceremony to mark the official operation of the bus factory. He points out that the cooperation between the two countries has greatly promoted the development of the local manufacturing industry. Thanks to the financial and technical supports given by Chinese government and Yutong, the factory is able to rise out of nothing in Venezuela. The president also

expressed his gratitude and appreciation to his counterpart, Chinese President Xi Jinping.

According to Maduro, the bus factory is among the top few with the state-of-art bus manufacturing technologies in Latin America. As an essential part of the deepened cooperative ties between China and Venezuela, the factory is set to export Yutong buses assembled in Venezuela to other countries in Latin America.

Currently, the first phase of the assembly line is already in operation with a monthly assembly capacity of 90 buses and coaches. By April next year, the factory will be able to assemble 180 units of buses and coaches each month.

The second phase of the assembly line is expected to complete in the fourth quarter of 2016. Then, Yutong buses can be fully assembled locally. It is estimated that new operation of the second phase of the assembly line will generate 2,000 direct job vacancies and over 4,000 indirect job vacancies.

Currently, nearly 6,000 units Yutong buses and coaches are operating smoothly in Venezuela, accounting for 95% of the overall bus fleet from China.







Chinadaily.com.cn is the largest English portal in China, providing news, business information, BBS and learning materials.

It published an article about Yutong on December 11, 2015. The following words are the excerpt from the article.

## Yutong trialing green buses in Paris

Zhengzhou Yutong Bus Co Ltd, based in Central China's Henan province, could be on the way to becoming the first Chinese firm to have its buses running regularly on the streets of Paris.

This follows a decision to name the company an Autonomous Operator of Parisian Transports Group, which sees it operating five new-energy buses on a trial basis during the ongoing World Climate Change Conference 2015 in the French capital, the only non-European firm to be granted this status.

The trial operation means that Yutong, one of the world's largest bus manufacturers, is a potential supplier for RATP (Autonomous Operator of Parisian Transports Group), which plans to replace all 9,200 buses in the Ile-de-France region - the region which includes Paris - with new-energy buses by 2020. "RATP is evaluating our products and may place orders in the future," said Chang Hao, vice-general manager of Yutong Bus' international business department.

Although the firm still faces the challenge of competing with European manufacturers to win the much-coveted order from RATP, it has great confidence in its new-energy technology and products, Chang said.

"If the car industry is representative of 'Made in China', new-energy vehicles represent 'Created in China'. Our products are capable of meeting the needs of a high-end market such as Europe," he said.

Yutong Bus has invested heavily in its new-energy products since 2012, and has built a 180 hectare industrial park focusing on its new-energy buses.

The company has already sold around 10,000 new-energy buses in the first 11 months of 2015, while it sold a total of 56,696 vehicles during the period, Chang said.

Yutong has a full range of new-energy products across more than 100 categories for different uses, he said, adding that compared with overseas markets, new-energy buses are used more in China, as part of the Chinese government's effort to cut emissions.

"Chinese public transportation companies welcome the new-energy buses, especially gas-electric hybrid buses," said Yao Mingde, head of the China Road Transport Association.

The government encourages using new-energy buses on the public transport system and provides subsidies for operators, which is attractive for public transportation firms, Yao said.

However, "the cost of new-energy technology remains high," said Chang. Yutong Bus invests more than 3 percent of its profits in new product research and development annually, he said.

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## Yutong trialing green buses in Paris

By Wang Wen and Shi Baoyin (China Daily)

Updated: 2015-12-11 09:26

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# Yutong Bus releases output and sales data of Nov. 2015

ZHENGZHOU YUTONG BUS CO., LTD RELEASES ITS OUTPUT AND SALES DATA OF NOV. 2015.			
	Nov. 2015(unit)	Jan-Nov. 2015 (unit)	Y-o-y growth of Jan.-Nov.
Output	7,554	58,013	14.14%
Large Bus	3,306	22,770	3.49%
Medium Bus	3,427	24,123	8.69%
Light Bus	821	11,120	67.80%
Sales	7,221	56,696	11.30%
Large Bus	3,163	22,245	2.88%
Medium Bus	3,198	23,446	5.14%
Light Bus	860	11,005	56.83%

Note: This table shows the express data, the final report is subject to the company's regular report.

From the above table we can see, 7,221 buses and coaches were delivered in November. From January to November, the accumulated sales volume reached 56,696 units, a rise of 11.30 percent than the previous year.



## Yutong attends UITP Asia-Pacific Assembly 2015

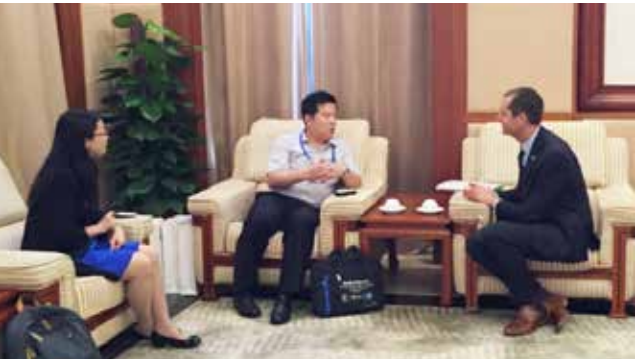


Yutong was invited to participate in the UITP Asia-Pacific Assembly 2015 on September 23-24, 2015. As the member company of UIPT, Yutong attended various meetings and forums that were got involved with many executives and representatives of the industry during the event, and came into contact with a number of outstanding companies and relevant people of the bus industry. Through the event, Yutong has not only maintained the relationship with UTIP to a large extent, but also further deepened the involvement of Yutong in drafting the related industrial standards.

During the conference, the responsible people from Yutong had a cordial meeting with Alain Flausch, Secretary General of UITP, and other people of UITP's Asia-Pacific Division,

recalled the bilateral cooperation and exchanges of both parties in the previous UITP conferences. In addition, they also exchanged in-depth views on the future development direction of the public transportation.

It is worth mentioning that, as the sole shuttle bus sponsor of this UITP Asia-Pacific Assembly, Yutong provided seven E10 full electric buses and one T7 high-end business purpose coach to pick up the representatives at the conference venue, hotels and other sites. In order to better serve the conference, Yutong specially arranged service people for new energy buses to check the vehicles so as to ensure the normal operation of the vehicles during the event. Boasting advantages like low noise, reliable performance, robust power and so on, Yutong E10 full electric buses and T7 coach were highly praised by the UITP organizer and attendees of the event.





## Yutong leads China's bus makers in globalization

Through years of efforts, Yutong buses have successfully won customers' recognition thanks to their highly reliable and efficient performances. Now the bus maker is set to make even greater achievements in the cutthroat markets.

### Customers are our best judges for the bus product development.



Shao Nengqiang, Product Manager of Yutong Overseas Product Department European & North American Branch, firmly believes that customers are the only legitimate judges to decide the success of the company's development of new bus products. Currently, Yutong bus products, all of which are well received in Europe, prove to have successfully won the hearts of European customers.

European bus makers attach great emphasis on developing new products from their

predecessors. Against such a backdrop, Yutong buses sold in Europe maintain the same standards in configuration and exterior design. They only vary in length, measuring 10-meter, 12-meter and 13-meter long. They also serve different purposes. Some are school buses, others are buses for intercity transport, and others are tour coaches.

### State-of-art production processes ensure the overall competitiveness of Yutong's bus products.

Xie Qunpeng, Director of Bus Manufacturing Process Department reveals that the planning of the bus products must be backed by manufacturing process and the development of bus products can only be achieved through sound development of bus manufacturing process. He also points out that the upgrade of bus manufacturing process must support the improvement of overall manufacturing capacity. The overall competitiveness can only be guaranteed after accomplishing the three tasks above.



Yutong is particularly strong in the development and evaluation of bus manufacturing processes. In the meantime, the bus maker boasts competitive development and manufacturing capacities for a majority of toolings, fixtures, gauging tools and non-standard equipments. Thus, it has already gained an upper hand against its competitors.

From anti-rust paint to overall vehicle phosphatization, and then to overall vehicle cathodic electrophoresis coating, Yutong has always been taking the lead. According to different countries and regions, Yutong has also rolled out special anti-corrosion solutions so that its bus products can well adjust themselves to demanding transportation and working conditions, such as high temperatures, high humidity, and high salinity environment at harbors and on marine transport routes.

### Customers are our best judges for the bus product development.



Quality Assurance Department guarantees the best quality of Yutong bus products. Yang Bing, Manager of Yutong's Quality Assurance Department points out that the company has been implementing TS16949 Standards since 2002. Considering TS16949 Standards as the very foundation for its quality control, the company has set extremely stringent standards for its bus products sold both at home and abroad. According to Mr. Yang, no matter they are for domestic market or for the overseas market, all Yutong's bus products must go

through the same quality assurance procedures.

"In our quality control and management, the R&D and management of new bus products and the construction and management of systems are at the core. From the very beginning of our new product development, a host of quality management & control measures are available to make sure that each new bus product are free from any potential quality problems," says Mr. Yang.

"Both our philosophy and principles in quality management are in line with our European counterparts. Indeed, bus makers from Europe and USA are good at product design and product development. However, we have been working with relentless efforts to form our own unique competitiveness so as to push China's bus industry to a much higher status in the global market," Mr. Yang concludes.



## Yutong successfully conducts a wall collision test of school bus

Under the eyes of dozens of customers, Yutong successfully conducted a wall collision test of school bus on November 27, 2015. As a key part of the School Bus Safety Management Conference, Yutong school bus fully demonstrated its high reliability and high safety standards during the test. Customers who witnessed the whole process of the test were all deeply impressed by the result. According to sources, it is the first time for such a test being held with the witness of such a large group of customers.

A staff member from Yutong reveals that the company's school bus is equipped with intelligent management system, which is an innovative application of telematics technologies. Providing a comprehensive set of solutions for the operation and management of school buses, the system is capable of tracking and real-time monitoring the vehicle. Parents can receive short messages from the school authorities when their kids are getting on or off the bus. Moreover, the school bus will automatically announce the stations to remind students of getting off the bus



on time. In all, the school bus made by Yutong has significantly improved the management and supervision of the vehicle.

The high quality of school bus is certainly the very foundation of the smooth operation of vehicle. Yutong has always been attaching paramount importance to the high quality of its bus products. Boasting a wide spectrum of students transportation solutions, Yutong brought six school bus models and its school bus intelligent management system at the site. Measuring 5.5-meter to 11-meter in length, the six Yutong school buses full demonstrate its overall competitiveness in school bus production as well as research and development.

As a pioneer in China's school bus industry, Yutong set up the country's first school bus R&D team in 2005. Since then, it has been fully committed to providing professional and safe student transportation solutions. In 2007, Yutong brought its first school bus on display at Shanghai Bus Exhibition. One year later when the safety and design standards were still under heated discussions, Yutong rolled out China's first long-nose school bus ZK6100DA. In 2012, Yutong again became the first bus maker in China, introducing its new generation of school buses which fully meet the new national safety standards and ushering a brand new era for China's school buses.

To help its customers gain a deeper understanding of Yutong school buses and their potential value, Yutong also invited them to visit its workshop so that they can be familiar with the key production procedures of its school buses. Thanks to its advanced manufacturing equipments and stringent product quality control, Yutong school bus easily withstands the strong collision with a wall in front of its customers' eyes. After the

collision, it is still kept in a good condition except some slight damages of the front rack and the left lamp. Nothing went inside of the vehicle and the door could still be opened in the normal manner.





## Yutong serves SCO Heads of Government (Prime Minister) Council



The 14th meeting of Shanghai Cooperation Organization (SCO) Heads of Government (Prime Minister) Council was held in Zhengzhou, Henan Province on December 14-15, 2015. Such a high-profile meeting has already put the city under the international spotlight.

As the leading bus brand, Yutong provided transportation services for participants and journalists from various media during the event. To better serve the meeting, Yutong has also set up a special service team made up of 30 highly skilled professionals to ensure the smooth operation of Yutong's high-end business reception coaches, coordinating vehicles, and road clearing vehicles.

In preparation for the big event, SCO Heads of Government (Prime Minister) Council has set extremely high standards for the vehicles in terms of their quality and services. To meet the requirements, Yutong sent 15 units T7, the bus maker's blockbuster product for high-end business and official reception, a number of military vehicles, medium-sized vehicles, explosion-proof soldiers carriers, coordinating

vehicles, and road clearing vehicles. All these vehicles will be put into operation during the event for transporting leaders from a number of countries, journalists from various media from both home and abroad, security staff and armed police between the meeting venue and hotels. Through taking part in such a big event, Yutong is again showcasing its formidable strengths to the whole world.

As China's first high-end coach tailor made for business and official reception, Yutong T7 made its debut in May this year. Manufactured by a whole new set of sophisticated procedures which can compete with the complexity of the production procedures of passenger vehicles, Yutong T7 has won considerable publicity and made itself readily recognizable at a number of high-profile events held both at home and abroad.

On China's first V-Day Parade which was held on September 3 this year, five units Yutong T7 were put into service for Chinese Armed Police Force. On September 23, Chinese Premier Li Keqiang also took Yutong T7 while conducting his tour in Henan Province. >>>

Equipped with disc brake, tubeless tires, electronic under side mirror, alarming device for door closure and a number of other state-of-art safety technologies independently development by the bus maker, Yutong T7 is powered by GM 6.0L V8 engine. Mounted with Allison automatic transmission gearbox, electric rearview mirror, electrically controlled window for coach drivers, and a dashboard in style of that of a passenger cars, Yutong T7 sourced all its key spare parts from the globally renowned suppliers. In addition, its super low noise level while in operation and its whole stamped body structure make it ideal for the high-end business and official reception. It is also worth mentioning that Yutong T7 has successfully passed a rollover test with a maximum angle of 42 degrees.

The 14th meeting of Shanghai Cooperation Organization (SCO) Heads of Government (Prime Minister) Council is not only a precious opportunity for the central China to present



itself to the whole world, but also a historical moment for Yutong to demonstrate itself on the global stage. Currently, China is home to the biggest bus manufacturers and is in need of a huge number of environmentally friendly buses. Yutong will continue to operate on its go-global strategy based on quality bus & coach products and unparalleled services.





# YUTONG CITY BUS ZK6118HGA





# YUTONG ZK6838HA



ZK6838HA



## Smile-face style front wall

With the smile-face styling, Yutong new 8 series buses reproduce the classic and create a more approachable feeling.



## Mobile platform of sightseeing

Full-size side windows as a mobile platform of sightseeing running in the city enable passengers to enjoy the scenery along the way and have a pleasant journey.



## Split front windshield

The split front windshield can greatly reduce the repair and maintenance costs of the vehicle.



## Detail-focused

The detail-focused designs in the passenger compartment like high definition LCD monitor, high quality stereo system, decorative lighting on the luggage rack and so on enhance the interior atmosphere and showcase the humane care in every detail.



## Rational layout

The optimized interior design and ergonomic driver seat offer you a relaxed and comfortable drive and ride experience.



## Easy to clean

The interiors are simple and clear that are easy to clean.



Inheriting the advantages of Yutong ZK6831HE, ZK6838HA brings you more based on the classic model. With the concept of product family, the body adopts the smile-face front wall, creating a more approachable feeling; the full-size side window is like a mobile platform for sightseeing and enables passengers to enjoy the scenery along the way; voluminous ride space and rational layout adds enjoyment for passengers during the journeys.



#### Brand new dashboard + luxury steering wheel

The brand new dashboard and luxury four-spoke steering wheel provide you with a better feeling and make it easy to control the vehicle.



#### Adjustable driver seat

The adjustable driver seat with damping function enables you to drive in a free and pleasant status.



#### Automatic fire extinguishing device of engine

The fire extinguishing agent of the automatic fire extinguishing device can quickly and uniformly spray towards multiple directions, thus effectively curbing the occurrence of fire reignition in the compartment.



#### Front axle with ultra large steering angle

Given the mountainous characteristics of South America, ZK6838HA adopts front axle with ultra large steering angle for the first time which minimizes the turning radius while ensuring the riding space of passengers.



#### Anti-corrosion technique of electrocoating

The cathodic electrocoating technique can make the anti-corrosion performance of vehicles reach two times that of the conventional technique, greatly enhancing the anti-corrosion performance and long-lasting beauty of the vehicle.



#### Annular frame member

The full steel body with annular frame members featuring high structural strength and good energy absorption performance greatly improves the passive safety of vehicles.



#### Electrical reliability

Through purchasing electronic components with superior quality, like AMP waterproof connectors, imported relays, VDO sensors, electronic flashers and so on, the reliability of the electrical system is greatly improved.



# IN THE NAME OF YOUTH



On November 7, a large-scale gala show organized by Yutong with the title of “In the Name of Youth” was held at Henan Art Center, Zhengzhou. The whole gala was performed by Yutong staff themselves, expressing their love to the party and country and extolling the prosperous career and happy life.







# IN THE NAME OF YOUTH

