

EN ROUTE

| YUTONG NEWSLETTER | ZHENGZHOU YUTONG BUS CO., LTD. | ISSUE 46 SEPT. - OCT., 2018 |

Yutong opens a new era of cooperation and win-win situation in the African market

Yutong opens a new era of green mobility in Macau

Yutong 440 full electric ICVs to shine at China International Import Expo



ZHENGZHOU YUTONG BUS CO., LTD.

Add: Yutong Industrial Park, Yutong Road, Guancheng District, Zhengzhou, China

P.C: 450061

Tel: +86 371 6671 8999

Website: <http://www.yutong.com>

E-mail: sales@yutong.com

EN ROUTE

Honorary Editor-in-chief

Hu Huaiban

Honorary Consultant

Kent Chang Fan Nailei Liu Yingcai Cheng Zhen Yu Yanfeng

Consultant

Wang Feng Wu Zhijie

Editor

Chen Hui Tina Tan

CONTENTS

DOMESTIC

Yutong opens a new era of cooperation and win-win situation in the African market	P-01
Yutong T7 successfully completes the transport service of FOCAC once again	P-05
Yutong opens a new era of green mobility in Macau	P-09
Yutong Bus Becomes the Largest Electric Bus Supplier in Macau Amid Global Roll-out of 90,000 New Energy Buses	P-13
Yutong 440 full electric ICVs to shine at China International Import Expo	P-15
Chile's vice minister praises Yutong's new energy buses	P-19

OVERSEAS

Bulgaria ushers in the first batch of full electric buses – Yutong buses	P-21
Yutong shines at Busworld Russia 2018	P-23

PRODUCTS

E11 full electric coach	P-25
-------------------------------	------

ON ROAD

FOCAC • Africa • Yutong	P-29
Yutong's 15 years in Africa	P-31
Yutong's 12 years in Macau	P-33
Media coverage of the inauguration ceremony of Yutong full electric buses	P-35
Yutong ICVs light up Shanghai metropolis	P-37

Yutong opens a new era of cooperation and win-win situation in the African market



Tanzanian Prime Minister Majaliwa met with the manager of the African region of Yutong

Africa is not only an important strategic development partner of China, but also an important strategic market for Yutong. As a leading bus maker in China, Yutong actively responded to the national “going abroad” strategy and began to explore the African market 15 years ago, forming a deep friendship with local partners.

In the golden autumn, Beijing has once again caught the eyeballs of the whole world. On September 3, the 2018 Beijing Summit of the Forum on China-Africa Cooperation was grandly opened. On the day before the opening of the summit, Tanzanian Prime Minister Majaliwa, who led a delegation to attend the summit, met with Zhu Wenran, the general manager of the African region of Yutong, in Beijing. Prime Minister Majaliwa said: "Yutong is a good company. Its products are very competitive. I like your products very much.

I hope to cooperate with you more in the future and endeavor to promote the friendship between China and Tanzania."

Prime Minister Majaliwa also made a prospect for the entry of Yutong's products into Tanzania: "As a world's largest and China's strongest bus company, Yutong's growth process is obvious to all. Tanzania always welcomes Chinese companies with an open mind. I believe that Yutong will definitely achieve better results in the new year, and we will also provide smooth channels to communicate with the outside world."

Such a scene really epitomizes Yutong's deep cultivation of African markets. Zhu Wenran, whom the Prime Minister of Tanzania met with, has been working in the African market for eight years. In his memory, it is not the first time that



The first KD project of school buses in Africa

Yutong and even China-made buses have been recognized or praised by senior leaders of African local governments. "In the eyes of African partners, we are not only representatives of Chinese buses, but also representatives of high-end buses." said Zhu full of pride.

Early in 2004, Yutong has already entered the African market. In the past 15 years, through the “farming” type of deep cultivation, Yutong's circle of friends in Africa has been

continuously expanding. So far, it has realized a sizable sales volume in more than 30 African countries with a total sales volume of about 15,000 units, ranked first in China's bus exports. Meanwhile, Yutong is also the No.1 Chinese bus brand in Africa.

In recent years, along with the national “Belt and Road Initiative”, about 2,000 large and medium-sized buses and coaches made by Yutong have been exported to Africa every year, accounting for half of the total number of Chinese buses exported to Africa.

“We always respect, love and support Africa, and constantly optimize products and services in a bid to reward customers with the most sophisticated and advanced products as well as best services. Shifting from selling products to providing integrated solutions, we are dedicated to helping customers optimize routes planning and improve management level,



Undertaking the transport service of FOCAC Summit for many years

operational scheduling and other capabilities," said Zhu Wenran.

"We have a lot of loyal customers, and customers will turn to Yutong buses even if the price of the competitors' buses is much lower than ours, since these customers attach great importance to the value," said Zhu. There is a Tanzanian passenger transport company which grew from the ownership

of several vehicles to over 50 vehicles at present after using Yutong buses. After obtaining the practical benefits, they have already regarded Yutong as a "family member" and Yutong buses have become their top choice.

So far, Yutong has established a well-established sales and service network in nearly 50 African countries including South Africa, Ethiopia, Nigeria, Tanzania, Angola, Ghana and



New coaches delivered to Cote d'Ivoire



Handover ceremony of 103-unit government project in Mozambique

Algeria. At the same time, Yutong also has KD factories in Nigeria, Ethiopia and other countries, which has realized the localized manufacturing of products, and also provided a large number of technical and talent support for the diversification of the local economy, the improvement of the automobile industry level, which have led to an increase of employment.

During this process, on the one hand, Yutong realized the going-abroad of superior production capacity, achieved the transition from the export of products to the output of technologies and standards, and enhanced the international competitiveness of China's advantageous industries; on the other hand, it has driven some countries to upgrade the level of local industrialization, achieved the advocacy goal of "Belt

and Road Initiative" of jointly building and achieving a win-win situation.

South Africa is the largest economy in Africa, and MEGA BUS, is the largest transportation company of the country, which accounts for more than 10% of the country's transportation market. Five years ago, the company began to purchase Chinese products of Yutong. But previously, it only bought buses with European famous brands.

In Africa, Yutong buses are not only a kind of public transportation tool, but also a symbol of the local social and economic development and people's beautiful life.

Yutong T7 successfully completes the transport service of FOCAC once again



On September 3-4, the Beijing Summit of the China-Africa Cooperation Forum (FOCAC) was held in Beijing, which has far-reaching significance for the long-term cooperation and development of China and Africa. In the summit place of this large and high-profile diplomatic event, 18 Yutong T7 provided transport service to the guests with excellent vehicle quality and comfortable ride experience, helping boost the smooth holding of the FOCAC.

Leaders from more than 30 African countries attended the summit, and totally 2,088 African and Chinese representatives gathered together at the event. As the business purpose vehicle

with Chinese proprietary brand, Yutong T7 coaches shouldered the transportation task for the African delegations. Its high-end and elegant appearance and outstanding performance won high praise from the participants, fully



Yutong T7 carry African delegations

showcasing the powerful strength of China's high-end business purpose buses.

It is learned this is not the first time for Yutong to cooperate with the FOCAC. In 2009, the 4th Ministerial Conference of the FOCAC was held in Egypt. Yutong, as the sole bus company and the sole representative of the Chinese bus industry appeared on the event, attracting eyeballs of the people from around the world. At the 5th Ministerial Meeting of FOCAC held in 2012, Yutong buses were designated as the official carrier, providing transport services for the

participants. The high-quality performance of the vehicles and the high standard of the Yutong service team were fully recognized.

Yutong T7 appeared not only on the FOCAC, but also the other two big events this year, namely Bo'ao Forum for Asia and SCO Summit in Qingdao. Nowadays, Yutong T7 has gradually become the standard vehicle for major national conferences and international events. In large occasions such as the two sessions of NPC and CPPCC, G20 Hangzhou Summit and Lancang-Mekong Cooperation Leaders' Meeting,





the excellent performance of Yutong T7 has fully demonstrated the strength and charm of the Chinese national automobile industry.

As a leading Chinese bus company, Yutong has become the “spokesperson” of the Chinese manufacturing industry. The FOCAC is not only an important meeting to deepen China-Africa cooperation, but also an important window to showcase

the country's strength to the participants. Therefore, Yutong buses are undoubtedly the best choice for VIP reception vehicles.

In fact, Yutong Bus has a long history with Africa. Early in 2004, Yutong buses already entered the African market. In the past 15 years, Yutong has become the No.1 Chinese bus brand in Africa through persistent efforts, and has realized sizable

sales volume in over 30 countries. So far, 15,000 units of Yutong buses have made their way to Africa, ranked first in China’s bus exports.

Taking roots in Africa for over ten years, Yutong has become a booster for long-term friendly cooperation between China and Africa in terms of product sales, after-sales services, local production in Africa and overseas talent training.



Nowadays, Yutong exports about 3,000 large and medium-sized buses and coaches to Africa each year, accounting for half of the total number of Chinese buses exported to Africa. Along with the continuous deepening of the “Belt and Road Initiative”, Yutong will continue to take use of the national polity and maintain the healthy and sustainable development in Africa.

Yutong opens a new era of green mobility in Macau



Yutong full electric buses

On September 26, 20 units of Yutong full electric buses were officially put into use in Macau. These buses include 18 full electric coaches E11 (ZK6109BEVHA) and 2 full electric city buses ZK6105BEVG. All vehicles are purchased by Melco Resorts & Entertainment (Melco), and will be used as shuttle bus for tourists in hotels.

Representatives from the Macao SAR Government Tourist Office, the Central People's Government Liaison Office in the Macao SAR, Melco as well as tourism and passenger transport companies attended the inauguration ceremony to witness this important moment in the development of new energy buses in Macau.

After more than ten-year efforts in Macao, Yutong's market

share has held a safe lead in terms of the bus sales in Macau, and is still growing steadily. So far, there are totally 2,700 buses and coaches in Macau, among them 1,400 units are from Yutong, accounting more than half of the total. Yutong has undoubtedly become the No.1 bus brand in Macau. Since 2014, Yutong buses have made up 70% of all the newly purchased buses in Macau. After the operation of these 20 full electric buses, Yutong's market share will reach 78% in Macau's full electric bus market, absolutely becoming the main force of the energy saving and emission reduction in Macao. Given this, the number of new energy buses in Macau will also increase significantly, and the new era of green mobility in Macau has officially arrived.

Featuring subtropical maritime climate, Macao has heavy rain



Ho CHAK Meng, managing director of China Commercial Vehicles Trading Ltd.

and humid air. At the same time, it sees serious traffic congestion due to the scarcity of road resources. Therefore, it has a higher demand on the overall design and performance of vehicles.

As an old customer who has cooperated with Yutong for more

than 10 years, Melco has always trusted Yutong products and most of its shuttle buses are with Yutong brand. However, Melco was still very cautious while introducing full electric buses.

The leaders of Melco have ever visited the Yutong plant two times for investigation and inspection. In addition, they conducted nearly the half-year trial operation on E11 from September 2017 to February 2018. Then it was found that the driving range reached 300km with the air conditioner turned on and full-load condition, and 20% remaining electricity was still available. Moreover, the safety and reliability of the vehicle were beyond their expectation. All this resulted in the procurement of these full electric buses.

It is learned that E11 coach is a model specially developed for



Hu Huaiban, General Manager of International Business of Yutong Bus



Akiko Takahashi, the executive vice president of Melco Resorts & Entertainment

the Macao area. Its power battery protection level reaches IP68 and can be safely immersed in water for 24 hours. The ZK6105BEVG full electric city bus is the latest model developed by Yutong for the European market. Equipped with the “BusEYE Pro” driver assistant system self-developed by Yutong and through forward collision warning, pedestrian collision warning, headway measurement warning and lane departure warning, the vehicle is much safer, and the pressure and fatigue of drivers is greatly alleviated.

In addition, the two bus models have achieved a large power capacity of 324kWh through rational design and configuration of batteries, ensuring the daily operational needs in the occasion of congested roads in Macau.

Yutong boasts not only the superior quality of products, but also the universally praised after-sales services, especially the active service attitude is highly praised by customers. As we know that Macau is a typhoon-prone island, so Yutong service people are very concerned about the weather conditions. Every time before the typhoon arrives, they always remind customers to transfer their vehicles to high places and take protective measures. Just a few days ago, the typhoon Mangkhut plagued many areas in China. However, all Yutong buses operated in Macau have not been damaged thanks to their thoughtful services.

Nowadays, the promotion and application of new energy



Inauguration ceremony of Yutong full electric buses in Macau



Inauguration ceremony of Yutong full electric buses in Macau

buses in Macau are gearing up. In 2016, in order to actively promote the development of green mobility in Macao, the government exempted the vehicle purchase tax of newly purchased new energy vehicles and expected that all the shuttle buses for hotels would be replaced by new energy buses in three to five years.

Yutong began to explore new energy bus market of Macau in 2015 and became the first bus maker who achieved the operation of sizable volume of new energy buses in Macau. Nowadays, the inauguration of such a number of 20 units of full electric buses is unprecedented in Macau, which will not only have a far-reaching influence on the promotion and popularization of full electric buses in Macau, but also play a positive role in supporting and encouraging the promotion and application of new energy vehicles for the Macau government.

Furthermore, the addition of 20 full electric buses to the public transportation fleet in Macau will further optimize the green mobility system of Macau.

Apart from Macau, Yutong has a very systematic strategy for the global market. It began to explore the overseas market in 2005. From product output in the early time to the output of technologies, standards and brand, Yutong has formed a global layout consisting of Europe & North America, Middle East, Asia Pacific, Latin America, CIS and Africa with steady work. Yutong products have been exported to over 30 countries and regions in sizable volumes. In the future, Yutong will continue to increase its investment in overseas markets based on its own technology and product advantages, and become a leading provider of bus travel solutions in major markets.

Yutong Bus Becomes the Largest Electric Bus Supplier in Macau Amid Global Roll-out of 90,000 New Energy Buses



Guests cut the tape to announce the utilization of Yutong electric bus in Macau

MACAU, China, Sep. 26th, 2018 /PRNewswire/ -- Twenty electric buses developed and manufactured by Zhengzhou Yutong Bus Co., Ltd. (Yutong Bus), the world's leading bus and coach supplier, have begun service in Macau. The delivery of the buses to Melco Resorts & Entertainment raises Yutong's share of the electric bus market in Macau to 78%. Currently, there are 2,700 buses and coaches in Macau, 1400, over 50%, is supplied by Yutong.

The 20 electric buses include eighteen 11m coaches and two 10m city buses used for picking up tourists in Macau. The 11m coach is designed specifically for Macau; its IP68



protective level makes it impervious to water for 24 hours, even when submerged, makes it perfect for the rainy and stormy days that are typical in Macau. The 10m city bus, originally designed for the European market, comes with Yutong's "BusEYE Pro" driver assistance system. The system features four major functions, forward collision warning, pedestrian collision warning, headway measurement warning and lane departure warning. The battery system for the two models will keep the vehicles running even if stuck in traffic for long periods of time.

"At Yutong, we design for different needs in different markets. Macau has very crowded roads and humid weather. So, we try

to solve those problems and more when designing for the market. In addition, we have four service stations in Macau that can cover almost every Yutong electric bus in operation," said Jin Yong, General Manager of Asian Division of Yutong Bus.

Apart from electric bus manufacturing, Yutong Bus provides one-stop integrated solutions of new energy buses including transportation planning, vehicle design and vehicle monitoring systems, while offering hands-on training to local operators. So far, Yutong Bus has achieved a total sales volume of 90,000 new energy buses in France, UK, Bulgaria, Iceland, Chile, and China Macau among others.



Hu Huaiban, General Manager of International Business of Yutong Bus gives a Yutong bus model as present to Akiko Takahashi, the executive & vice & president of Melco Resorts & Entertainment

Yutong 440 full electric ICVs to shine at China International Import Expo



The 1st China International Import Expo (CIIE) will be grandly opened at the National (Shanghai) Convention and Exhibition Center on November 5, 2018. As one of China's major annual foreign exchange activities, the Expo is an important window to showcase China's image. Yutong buses

will undertake the transportation service work for this great event.

In order to provide good transportation service guarantee for this Expo, the inauguration ceremony of 440-unit Yutong intelligent connected full electric city buses was held at the Shenkun Road Bus Terminal (Parking station of Route 71) in Shanghai on October 15, marking the official entry into the "CIIE Time".

Yutong is the bus brand which has the largest number of buses serving the Expo. These 440 Yutong buses which were jointly developed Yutong and Shanghai Jiushi (Group) Co., Ltd.



(Jiushi Group), are tailor made for the CIIE. They will not only act as the carrier for the six-day Expo, but also provide intelligent and green mobility for the local citizens afterwards, thus enhancing the image of Shanghai as an international metropolis through the "intelligent connectivity" gene and creating a wonderful traffic life for passengers.

The Yutong buses serving the Expo are all intelligent connected full electric city buses, featuring environment friendliness and intelligence. On the strength of the leading technology in the industry, Yutong has won the 440-unit order from Jiushi Group. They will be mainly used as the shuttle buses to and from the Exhibition Center and as city buses on the routine urban bus routes in the core areas.



Taking the "zero emission" high-quality full electric buses as the carrier for the Expo fully showcases the strength and confidence of "Made in China". With the official launch of the 440 intelligent connected full electric city buses, a new era of green and smart mass transit has been opened. And Yutong has once again become a leader!

The Yutong bus model for the Expo is a good combination of



futuristic and technical feelings. The overall styling of the vehicle is simple and clear, bringing an extraordinary driving experience. In addition, it has achieved all-round improvement in terms of safety, intelligence and energy saving.

Provided with high-safety drive batteries, exclusive patent-protected 24-hour battery monitoring function and IP68 protection level, the safety of the vehicle is securely guaranteed. With lightweight technology, high-energy density batteries and so on, the kerb weight of the whole vehicle is 800kg less than that of the previous generation, while the energy consumption can be reduced by about 12%. The actual driving range can reach 300 kilometers, fully meeting the

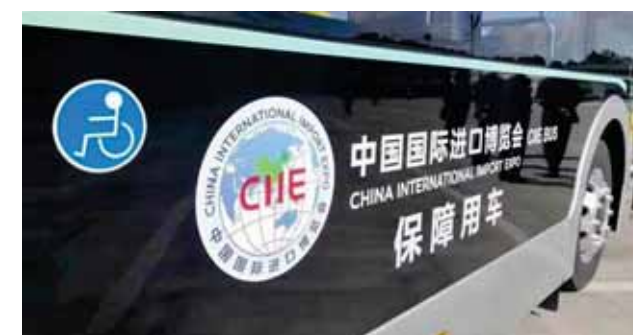
needs of the bus for one-day operation.

Obviously, serving the CIIE showcases not only a high recognition of Yutong's product quality, but also a trust of the company's service capability. Although Yutong had accumulated very rich experience in serving big events held both at home and abroad, and achieved "zero failure, zero breakdown and zero accident" results, Yutong still spared no effort to do sufficient preparation in advance and worked out the sound transportation guarantee program and detailed contingency plan.

In fact, the application of 440 Yutong intelligent connected electric buses for the Expo epitomized Yutong's contribution

in transferring the urban public transportation to green and intelligent mode with its integrated new energy solutions. This is also another self-transcendence of Yutong.

As the leader of China's bus industry, Yutong not only ranks first in the world in terms of the sales volume of new energy buses, but also leads the industry to move forward towards the direction of technological innovation. At present, Yutong has held a safe lead in the field of high-end intelligent buses.



Adhering to the "PSC Innovation Rule", namely Proactive, Systemic and Customer-oriented, Yutong invests 3% of its annual turnover in the R&D area every year.

As of May 2018, Yutong has delivered nearly 90,000 units of new energy buses in 334 cities nationwide and also has exported them to France, Macau and other countries and regions.



Chile's vice minister praises Yutong's new energy buses

On September 28, José Luis Domínguez Covarrubias, Chilean Vice Minister of Transport and his delegation visited the Yutong New Energy Plant to learn about the progress of the E12 full electric city bus project for Chile.

It is reported that Yutong full electric city bus E12 started the trial operation in Santiago, capital city of Chile, last year and received favorable comments from the local government and the public. This year, Yutong successfully won the 100-unit order of E12 for Chile.

During the inspection, the minister and his team took a ride on

the Yutong autonomous city bus, and visited the final assembly workshop, electrocoating workshop and high speed endurance test track. Moreover, they also boarded the E12 city bus rolled off the line, and spoke highly on the workmanship of the vehicle. The minister expressed that China's new energy bus industry represented by Yutong has seen a rapid development over the years, and Chile would actively learn from China's experience. He also hopes that Yutong will continue to help Chile with its new energy transportation system.



**BE FAITHFUL TO OUR ORIGINAL ASPIRATION
AND CONTINUE MARCHING FORWARD**

1949—2018

CONGRATULATIONS ON THE 69TH ANNIVERSARY OF THE
FOUNDING OF THE PEOPLE'S REPUBLIC OF CHINA



Zhengzhou Yutong Bus Co., Ltd.

Yutong Industrial Park, Yutong Road, Guancheng District, Zhengzhou, China (PC: 450061) Tel: +86 371 6671 8999 Website: www.yutong.com E-mail: sales@yutong.com

Bulgaria ushers in the first batch of full electric buses – Yutong buses



During the 4th Local Leaders' Meeting of China and Central and Eastern European Countries, Bulgaria ushered in the first batch of full electric buses on October 21, 2018. The handover ceremony of 20 Yutong full electric buses was grandly held in Sofia, capital city of Bulgaria. Emil Karanikolov, Bulgarian Minister of Economy, was present at the event to jointly

witness this important moment.

It is learned that the 20 full electric buses are all Yutong E12 city buses. All vehicles are expected to be put into operation on the major bus routes in Sofia, which will not only greatly enhance the public transport level of Sofia citizens, but also bring a new travel experience with zero emissions to the public, thus contributing to the good air environment for the Sofia city.

As an important part of the Central and Eastern Europe, Bulgaria has been taken into account by Yutong for its overseas strategy since 2013. In 2015, Yutong began to reap the fruit in this market, namely Yutong won the 110-unit order for the procurement project of the Sofia government. It is the first time for Chinese buses to enter into the Bulgarian Market



with a sizable volume, marking that the buses made in China have entered into the EU market featuring rigorous emission standards.

Nowadays, after more than two years, Yutong once again opened the door of the Bulgarian new energy bus market, and won 20-unit order of full electric buses in February this year. The operation of these vehicles has not only a demonstration and leading role for the promotion of new energy buses in Bulgaria, but also is of great significance for Yutong in

mapping out the plan of new energy buses in the Central and Eastern Europe and even in the entire European market.

The Yutong E12 full electric bus boasts a driving range of over 300 kilometers, and the protection level of its batteries and motor has reached the highest level of IP68. Yutong E12 is the safest and most reliable vehicle with the highest driving range amid the bidding.

On the strength of excellent performance, the market share of Yutong buses in Bulgaria is rising continuously. At the same time, with the "Belt & Road Initiative" opportunity, Yutong's presence in the whole European market has also increased significantly. So far, Yutong has delivered more than 7,000 buses throughout the European area, including France, UK, Spain, Russia, Norway and other countries.

Following the successful entry of these Yutong full electric buses into the Bulgarian market, Yutong will further make great efforts and plan to launch the 18-meter full electric bus to Bulgaria in the future.



Yutong shines at Busworld Russia 2018



The Busworld Russia 2018 kicked off at the Crocus Expo Center in Moscow on October 23, 2018. As Busworld's professional bus show in Russia, it attracted 65 exhibitors from 11 countries. Taking "Quality Creates the Value" as the theme of the exhibition, Yutong brought three bus models to the fair.

The bus products that appeared at this exhibition include Yutong's sophisticated coach product ZK6122H9, the newly-launched intercity bus ZK6121HQ and the upgraded version of the high-end tourism coach T12. Among them, the high-end tourism coach T12 attracted many customers and media due to its charming appearance, and most of them boarded the vehicle to have a close and take photos with it. The T12 tourism coach has really become a



highlight of the exhibition.

During the bus show, Zeng Zhe, Manager of Yutong's Russian Division delivered a speech at the Busworld academy conference as the representative of Yutong company, sharing Yutong's development history as well as its experience and achievements in the field of autonomous driving with the industrial experts.

Through the three-day exhibition, Yutong not only showed its bus products with superior quality to the customers and media reporters, but also demonstrated its manufacturing capability of high-end products and its international brand image, once

again interpreting Yutong's core concept of "Quality Creates the Value" with the strength.



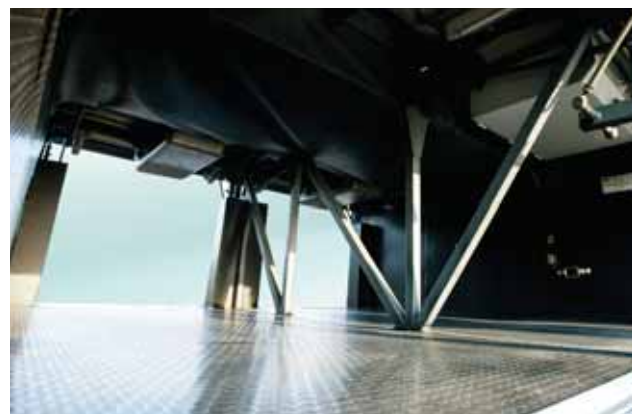
E11

START A PERFECT TRIP WITH E11 FULL ELECTRIC COACH



E11 itself is a scenery

Perfectly combining the straight lines and streamlines together, the appearance of full electric E11 is attractive which becomes a landscape during the journey. Meanwhile, the design optimized via CATIA can effectively reduce the wind resistance and energy consumption so as to achieve better economic benefits.



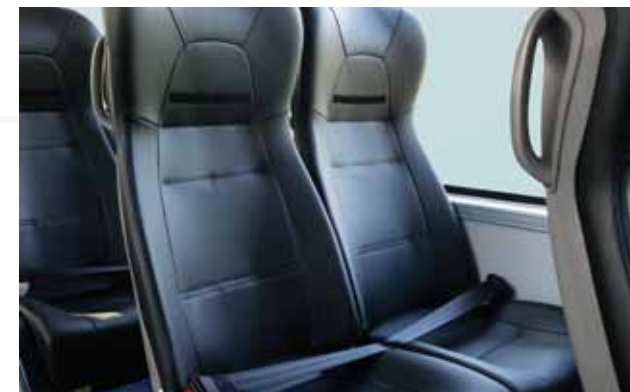
The luggage compartment volume is not less than 4m³, and can allow more luggage. The protective cover of the crank arm of the luggage compartment can prevent the luggage cases from being damaged. The run-through style luggage compartment enable passengers to take their belongs within easy access on both sides of the vehicle.



Pneumatically upwards-moving compartment door facilitates the operation of drivers. The anti-pinch device of compartment door prevents passengers from being injured.

Enjoy yourself all the way

- YTF032 seats feature good ride comfort for long-time trip, which improve the riding experience of passengers.
- The front and rear ceilings and dashboard are made of foam molding parts instead of fiberglass parts to reduce the abnormal odor inside the vehicle.
- Video-on-demand system and front television are available to make the journey full of fun.
- USB ports on the back of the seats enable you to charge the gadgets easily.



Eased driving really counts in the long journey

Through multiple configurations and functions, the Yutong E11 full electric coach can reduce the fatigue and stress of drivers during long-distance driving, and improve the driving experience and the safety of vehicles.

- With the stepless speed change function, the clutch operation is no longer needed, thus facilitating the driving.
- The car-style dashboard and rational layout of buttons are easy to access.



Large power + Low energy consumption = Long driving range



- Lightweight design, high-performance motor and efficient control strategy —— Low power consumption
- 176Ah battery cell - High energy density; 324kWh —— Large electric capacity
- "Vehicle+" charging management system: real-time monitoring of vehicle location and power information, as well as rational planning of the charging program, provides strong support for charging management decisions.



In the sole National Engineering Technology Research Center for Electric Bus Control and Safety in China, Yutong has systematically summarized the technical safety requirements of new energy buses in various operating environments, and proposed "3S Safety Technologies", which is the latest safety technology of Yutong new energy buses.

FOCAC · Africa · Yutong



From September 3 to 4, China and 53 African countries established diplomatic relations with China and the African Union Commission gathered in Beijing to hold the 2018 Beijing Summit of the Forum on China-Africa Cooperation (FOCAC).

China is the world's largest developing country while Africa is



Yutong buses on the streets of Tanzania



Yutong bus running on the African continent

the continent with the largest number of developing countries. "I concluded the visit even more convinced that Africa's development has great potential, that this great continent is full of hope, that China-Africa friendship and cooperation have broad vistas, and that China and Africa can forge an even stronger comprehensive strategic and cooperative partnership!" said Chinese President Xi Jinping in his keynote speech at the opening ceremony of FOCAC.



Africa is not only an important strategic development partner of China, but also an important strategic market for Yutong. As a leading bus company in China, Yutong began to explore the African market 15 years ago.



Symposium of end users of Angola

So far, Yutong has sold a total of over 15,000 vehicles in Africa, becoming the largest Chinese bus brand in Africa. Yutong bus products have been exported to more than 40 African countries. In addition, KD factories have been established in Nigeria, Ethiopia and other countries, which not only improved the traffic conditions in the local area, but also enhanced the local automobile manufacturing level and the employment opportunity.



Mass delivery of Yutong buses to Mauritius

Yutong's 15 years in Africa

15 YEARS



Yutong has been in the African Market for 15 years since 2004.



Yutong is creating a legacy of "going abroad" for China's bus industry.



In the past 15 years, Yutong's circle of friends in Africa has been continuously expanding.



Yutong has achieved sales in over 30 countries in Africa.

MORE THAN 30 COUNTRIES



750 BUSES



Yutong has established local KD production factories in Nigeria, Ethiopia and other countries in Africa.



In 2018, Yutong's KD factory in Ethiopia has already received orders for over 750 units.



In recent years, Yutong has exported nearly 2,000 buses to Africa per year.



Accounting for half of the total number of Chinese buses exported to Africa.

2,000 BUSES



14,000 BUSES



Yutong has sold a total of over 14,000 buses in Africa.



Ranked first in China's bus exports, Yutong has become the No.1 Chinese bus brand in Africa.



Yutong's 12 years in Macau



12 YEARS

50%

Yutong now has nearly 1,400 buses operating in Macau, and its market share in Macau has exceeded 50%.

70%

Yutong has occupied more than 70% of all newly purchased buses in Macau market.

20

On September 26, 2018, Yutong's 20 fully electric buses were officially put into operation by Melco Resorts & Entertainment.

#1

Yutong is the first brand to deliver fully electric buses to Macau and the only to achieve sizable sales volume of fully electric buses

78% MARKET SHARE



310+

At present, Yutong new energy product line has covered 6-18m full series models in more than 310 cities.

#1

The annual sales volume of new energy buses has exceeded 26,000, with a total sales volume of nearly 90,000, ranking the number one in the world.

9,000 SALES



720,000 Tons

43B

Every year, Yutong buses travel 43 billion kilometers

34B

Yutong new energy buses carried 34 billion passengers, reducing 720,000 tons of CO2 emissions every year, equivalent to the CO2 absorption of 2,000 hectares of broad-leaved forest in a year.

Media coverage of the inauguration ceremony of Yutong full electric buses

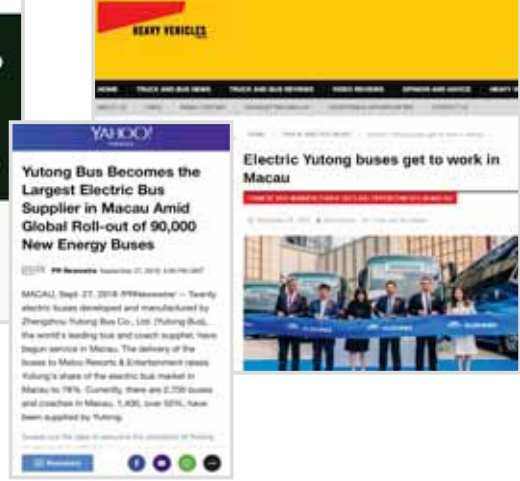
The Inauguration Ceremony of the First Batch of Full Electric Buses in Macau and Yutong Global Promotion Press of Integrated New Energy Solutions (Macau Station) was held in Macau on September 26, 2018, marking the official operation of 20 units of Yutong full electric buses purchased by Melco Resorts & Entertainment. Quite a number of media at home and abroad covered the event.



FOREIGN MEDIA

CISION
PR NewswireEnerzine
L'énergie en questionsHV HEAVY
VEHICLES
JDM.JPSustainable
BUSYAHOO!
FINANCE

HEAVY VEHICLES



TV STATION

河南卫视
HENAN TV

DOMESTIC MEDIA

中国汽车报
CHINA AUTOMOTIVE NEWS中国客车网
CHINA BUSwww.ChinaBusInfo.com
中国客车信息网

力報

澳門日報

汽车之家

搜狐
Sohu.com

YUTONG IGVs LIGHT UP SHANGHAI METROPOLIS

On the 15th of October, Yutong delivered 440 intelligent connected new energy buses to Shanghai Jiushi Public Transportation Group. The buses will be used as carrier for the China International Import Expo.

The vehicle boasts a charming appearance. The black and silver colors of the bus give it a futuristic feeling that fits perfectly into the urban background of a city. It is expected to become the new moving scenery in Shanghai.

