

EN ROUTE

| YUTONG NEWSLETTER

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Inauguration of the 1st batch of Yutong EV in Bulgaria

Yutong opens a new era of green transport in Iceland

10th Anniversary of Yutong in Tanzania



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CONTENTS

PRODUCTS

Yutong E12 full electric city bus P-01

OVERSEAS

Inauguration of the 1st batch of Yutong EV in Bulgaria P-05

Yutong opens a new era of green transport in Iceland P-09

10th Anniversary of Yutong in Tanzania P-13

ABOUT US

2018 YUTONG EVENTS WORLDWIDE P-17

Yutong along with China's 40 years reform and opening up P-19

ON ROAD

Iceland Receives Its First Electric Buses Courtesy of Yutong P-25



THE FULL ELECTRIC BUS OFFERING YOU A GREEN TOUR

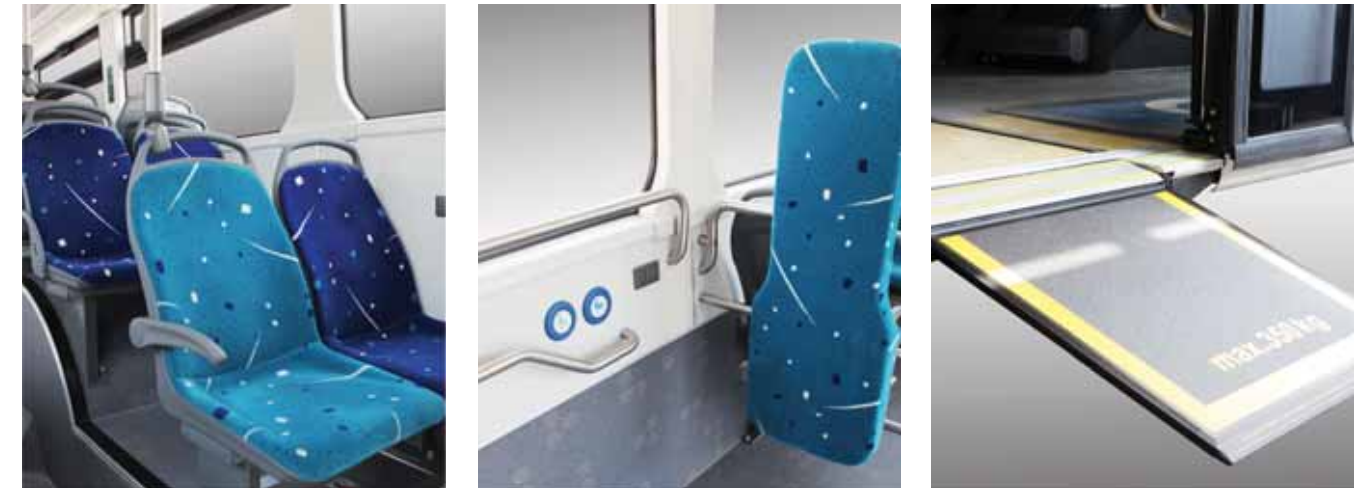


URBAN RANGE

E12



ERGONOMIC DESIGN OFFERS YOU GOOD RIDE COMFORT



Ergonomic seats, large standing space and inverter air conditioner with cooling and heating functions provide passengers with optimal riding experience.





E12
Urban range

EASIER DRIVING

With follow-up dashboard, the driver can adjust the position flexibly to enjoy a more convenient and relaxed driving.



E12 Urban range



MULTIPLE PROTECTION

- IP67 protection level for voltage components, and 600mm wading depth
- Potential equalization: the voltages at different positions are equal to prevent people from electric shock
- Lowest number of high-voltage nodes in the industry, and isolated with passenger compartment

Inauguration of the 1st batch of Yutong EV in Bulgaria

On December 12, the opening ceremony of 20 Yutong full electric buses was held at Arena Armeec Sports Center Square in Sofia, capital city of Bulgaria. Chinese Ambassador to Bulgaria Zhang Haizhou, Bulgarian Mayor Sofia Jordanka Fandakova and Deputy Director of Yutong International Business Miniero Franco were present at this important event, marking that the door to the promotion and application of new



Bulgarian Mayor Sofia Jordanka Fandakova delivered a speech.

energy buses in Bulgaria has officially opened. Bulgaria is ushering into a new era of green transport development.

"I am very pleased to witness the operation of the 20 full electric buses manufactured by Yutong on Sofia's roads, which will improve not only the quality of public transport in Sofia, but also bring Bulgarian citizens a new travel experience with

zero emissions. These will contribute to the creation of a good air environment for Sofia. We hope that Yutong will further deepen its cooperation with Bulgaria," said Zhang Haizhou, China's ambassador to Bulgaria, at the opening ceremony.

Sofia Mayor Jordanka Fandakova said at the opening ceremony, "After several years of various technical testing, Sofia has finally chosen the full electric buses manufactured by Zhengzhou Yutong Bus Co., Ltd. from China. These buses



boast low power consumption and good ride comfort. The 20 full electric buses will be put into operation on Route 9 and Route 309 in the city of Sofia."

Miniero Franco, Yutong Deputy Director of International Business said, "Yutong has developed a special service program for the Sofia Public Transport Company to ensure the daily operation of electric buses and provide better service to the citizens of Sofia."



Zhang Haizhou, Chinese Ambassador to Bulgaria, delivered a speech.





It is learned that the 20 full electric buses launched this time are all Yutong E12 city buses with a loading capacity of 90 passengers and an average power consumption of 0.99 kWh per kilometer. In addition, the E12 is equipped with USB



charging ports and free WIFI access. At the same time, Yutong also delivered the Yutong V+ telematics system to the customer, marking that the first commercialized telematics project for Chinese commercial vehicles was deployed in the EU and Yutong also has the capability to provide the overall solutions for the high-end market.

The inauguration of these full electric buses has not only fulfilled the commitment of the Bulgarian government to improve the urban environment, but also taken a historic step in the electrification of Bulgarian city buses, contributing to the energy conservation, emission reduction and development of green public transport in Bulgaria.



Yutong opens a new era of green transport in Iceland

On November 27, the handover ceremony of 14 Yutong full electric buses was held at the Harpa Concert & Conference Center in Reykjavik, Iceland. The vehicles are the first batch of full electric buses in Iceland, and Yutong has become the first bus brand which exported full electric buses to the country.

A number of special guests were present at the ceremony, including Sigurður Ingi Jóhannsson, Icelandic Minister of Transport, Jin Zhijian, Chinese Ambassador to Iceland, Björg Fenger, Board Chairman of Icelandic Capital Public Transport Company, Össur Skarphéðinsson, former Icelandic Foreign Minister, as well as officials from ministries, mayors and councillors of local governments, representatives from the

transport authority and the Climate Council, have witnessed this important moment.

"This is a milestone of our efforts in decarbonizing the transport industry," said the Icelandic Minister of Transport at the ceremony. "Climate change and environmental protection have become an important area of cooperation between China and Iceland. The launch of Yutong full electric buses is undoubtedly a firm move in this way," said the Chinese Ambassador to Iceland.

After the handover ceremony, the President of Iceland met with representatives of Yutong to learn about the situation of Yutong full electric buses and its service system in Iceland,



Icelandic Minister of Transport (R) and the Board Chairman of Icelandic Capital Public Transport Company (L) were on Yutong bus.

and praised Yutong's efforts in providing Iceland with new energy solutions.

It is learned that the Yutong E12 full electric bus delivered this time is the bus model developed for the European market and will serve the public transport system in Reykjavik, capital city of Iceland. The operation of these vehicles will promote the development of Iceland's energy-saving and emission reduction, marking that the China-made new energy buses boast good adaptability to various extreme climates including the extremely cold climate in the Nordic area.

This is not the first time Yutong delivered

buses to the Icelandic market. As early as 2008, Yutong's first batch of diesel buses arrived in the country, replacing the antiquated diesel buses that were produced by local companies. After years of operation, the superior quality and performance of Yutong buses have been widely recognized by the Icelandic customers.



Icelandic Minister of Transport and Chinese Ambassador to Iceland took a picture in front of Yutong full electric city buses.



Nowadays, after a decade, Iceland has once again chosen Yutong, which not only shows its trust in Yutong brand, but also the strong proof of the perfect performance of Yutong full electric buses during the trial operation. In fact, as early as March of this year, the first Yutong E12 full electric bus began the trial operation in Iceland. In nearly nine months of operation, the vehicle was highly praised by the public transport operator in Iceland thanks to its high driving range and low power consumption in the low temperature operation environment.

So far, Yutong has delivered more than 7,000 buses throughout Europe, including France, UK, Spain, Norway, Bulgaria, Romania, Slovakia, Russia and so on. In respect of the promotion of new energy buses, Yutong has also shown amazing presence and stamina.

In 2017, Yutong exported 44 full electric intercity buses to France and became the major supplier of new energy buses in the country. At the end of October 2018, 20 units of Yutong full electric buses were delivered to Bulgaria, becoming the

first batch of full electric buses in Bulgaria.

In November 2018, in the commemoration of the 100th anniversary of the Armistice of World War I held in Paris, Yutong full electric buses became the exclusive buses carrying the leaders from over 60 countries including USA, Russia, Germany, UK and France. Outside the European market, Yutong's 100 full electric buses are being sent to Chile, featuring the largest batch of full electric bus order in Latin America.



The charm of Yutong new energy buses is far more than that. During the trial operation of the Yutong full electric bus in Iceland, representatives from a number of European countries had gone to see the vehicle for inspection. It is worth mentioning that Denmark placed an order of 20 units after the inspection, showing the good adaptability of Yutong new energy buses in the overseas market.



The delivery of 14 Yutong full electric buses to Iceland is only the first step of the country in the commercialization of full electric buses. Yutong will also open a new chapter of the public transport in Iceland and even the whole of Scandinavia, and continue to interpret the new connotation and infinite charm of "Wisdom in China".



10TH ANNIVERSARY OF YUTONG IN TANZANIA

In order to promote the image of Yutong brand and enhance its presence, the 10th anniversary of Yutong in Tanzania was grandly held in the five-star Serena Hotel, Dar es Salaam, capital city of Tanzania, on November 18, 2018. Meanwhile, the launch ceremony of upgrade F12 Plus coach took place amid the event.

On site, the key vision of the event is featured with F12 Plus coach and local landmark Kilimanjaro, which gave the guests deep impression. At the launch ceremony, Yutong's sales



manager in charge of this country introduced Yutong's development history in Tanzania over the past ten years and

the current local situation of the market and service network. At the same time, he explained the future development



direction and plan in Tanzania, and mainly elaborated the upgraded aspects and selling points of the new product.

The president of the Tanzania Bus Owners Association was present at the ceremony and delivered a speech. In addition, a

bus handover ceremony was held on the scene. During the event, two sample buses were available to allow the guests to have a close look and take a test drive, through which they could personally learn the upgrades in terms of the vehicle structure and interior layout.



The guests expressed their strong interest in F12 Plus and highly praised the product and the event.

A total of over 70 people from various customers attended the event, and the event was also covered by the local mainstream

media. This activity will promote Yutong's product sales in Tanzania in the future and further improve the popularity of the Yutong brand in the local market.





Mar. 2018

Yutong buses have served the two sessions of the NPC and CPPCC for 14 consecutive years.



Mar. 2018

Yutong delivered 25-unit hydrogen fuel cell buses to create a green Winter Olympics.



Apr. 2018

Yutong T7 won the "Quality-service Vehicle of Boao Forum for Asia", representing the performance of Chinese brands with quality.



Apr. 2018

A delegation of envoys of Latin American and Caribbean countries to China visited Yutong and highly praised Yutong buses.



Apr. 2018

Flixbus, the largest long-distance bus operator in Europe, started the trial operation of long-distance passenger transport route using full electric buses in France and Germany. And these full electric buses are from Yutong.



Jun. 2018

300 units of Yutong buses served the FIFA World Cup Russia 2018, including national soccer teams from Egypt, Senegal, France, Brazil, Panama, Peru, Uruguay, Denmark, Japan, and Australia.



Aug. 2018

Yutong airfield buses served the 18th Asian Games held in Jakarta.



Sept. 2018

Yutong T7 once again successfully completed the transportation task for the Beijing Summit of the FOCAC, and won the praise of the African leaders.



Sept. 2018

A batch of Yutong full electric buses were put into operation in Macau, opening a new era of green mobility in Macau.



Oct. 2018

20 units of Yutong full electric buses were delivered to Bulgaria, which were the first batch of full electric buses in the country.



Oct. 2018

440 units of Yutong intelligent connected full electric buses serviced the China International Import Expo held in Shanghai.



Nov. 2018

World leaders gathered in Paris on Sunday to mark the 100th anniversary of the end of the World War One, and 60 presidents and heads of state took Yutong buses.



Nov. 2018

On November 27, the handover ceremony of 14 Yutong full electric buses was held at the Harpa Concert & Conference Center in Reykjavik, Iceland.



Nov. 2018

On November 23, 100 Yutong full electric buses were ready to be shipped to Chile, helping enhance the public transport operation in the country.

YUTONG ALONG WITH CHINA'S 40 YEARS REFORM AND OPENING UP

The year of 2018 was the 40th anniversary of China's reform and opening up.

Over the past 40 years, Yutong developed itself along with the reform and witnessed the changes of the times and economic growth. Nowadays, Yutong has become the leader of the Chinese national bus brands, contributing to the great rejuvenation of the Chinese nation.

The predecessor of Yutong Bus, "Henan Provincial Transport Department Zhengzhou Bus Repairing Factory" has been operated for 15 years.



Zhengzhou Yutong Bus Co., Ltd. was established.



The Yutong Industrial Park was put into operation, becoming one of the largest bus manufacturing bases in Asia.



1978

1985

1993

1997

1998

2003



Changed the name into Zhengzhou Bus Factory and started a new journey.



Yutong was listed in Shanghai Stock Exchange, which was the first one in China's bus industry.



Yutong became the No.1 bus maker in China in terms of the annual sales volume.

Yutong achieved breakthrough in the overseas market development. In the same year, the company signed export contracts of over 2,400 buses and coaches, with a total contract value of 140 million US dollars. Especially the Cuban market saw a major breakthrough.

2005



The Beijing Olympic Games was successfully held this year, and over 2,600 Yutong buses provided service for the event.

Yutong launched the first "long nose" special school bus in China to safeguard the mobility safety of children.

2008



Yutong has become the first bus maker in the bus industry whose annual sales volume exceeded 40,000 units, and it also provided transport service for important national conferences and activities.

2010



The groundbreaking ceremony for Yutong Energy Saving and New Energy Base was grandly held. The base would become a large-scale new energy R&D and manufacturing base in China.

2011

Yutong ReCtrl technology was launched, opening a new era of new energy city buses.

2013



2014



The 60,000th Yutong bus in 2014 rolled off the line, hitting a record worldwide in terms of the annual output and sales volume of buses.

Conducted the trial driving of the autonomous bus on the open road, opening a new era of autonomous driving.

2015



2016

100 units of T7 successfully completed the service work for the G20 Hangzhou Summit.

Yutong's Energy-saving and New Energy Bus Key Technology Research & Development and Industrialization project was granted the China's National Science Progress Award, and its new energy buses were widely recognized by the market and the sales volume led the way in China.

20 units of Yutong T7 served the 19th National Congress of CPC. In the same year, T7 also provided transport service to Boao Forum for Asia, Belt & Road Summit Forum, etc., showcasing the powerful strength of the national brand.

2017



2018

Yutong buses served the FIFA World Cup Russian 2018, carrying the champion team and soccer fans from around the world.

440 units of Yutong intelligent connected buses served the China International Import Expo.

15th

**YUTONG'S ANNUAL
SALES VOLUME HAS BEEN RANKED FIRST
IN CHINA'S BUS INDUSTRY FOR 15 CONSECUTIVE YEARS.**

INSIDEEVs

The USA-based INSIDEEVs is an authoritative new energy auto media. It published an article about Yutong on Dec. 17, 2018. It introduced Yutong's 14 full electric city buses delivered to Iceland which obtained positive response. The following words are the excerpt from the article.

Iceland Receives Its First Electric Buses Courtesy of Yutong

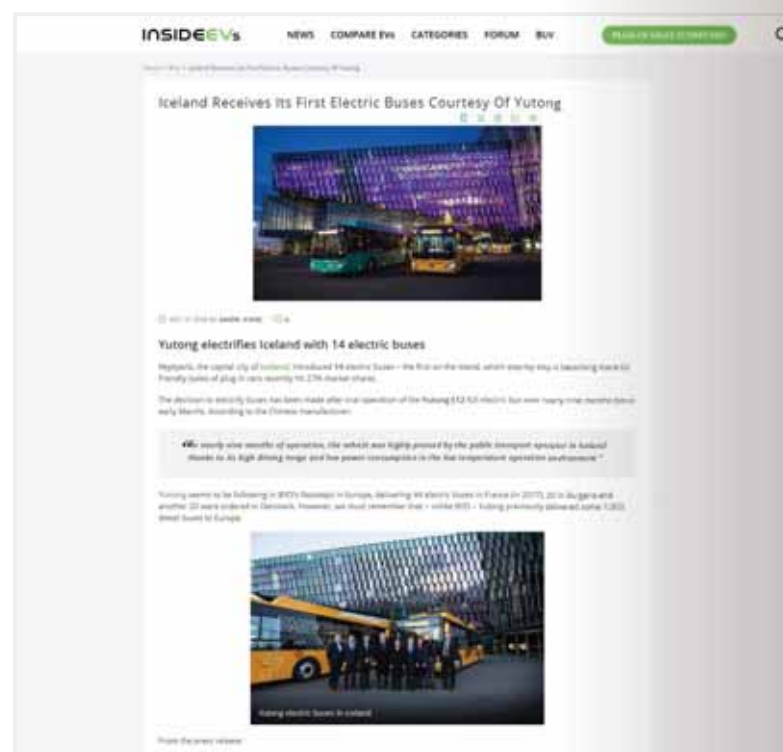


Yutong electrifies Iceland with 14 electric buses

Reykjavik, the capital city of Iceland, introduced 14 electric buses – the first on the island, which step-by-step is becoming more EV friendly (sales of plug-in cars recently hit 27% market share).

The decision to electrify buses has been made after trial operation of the Yutong E12 full electric bus over nearly nine months (since early March). According to the Chinese manufacturer:

“In nearly nine months of operation, the vehicle was highly praised by the public transport operator in Iceland thanks to its high driving range and low power consumption in the low temperature operation environment.”



YUTONG T7

KEEP PACE WITH THE TIMES

DIRECT ACCESS TO TWO SESSIONS AND LISTEN
TO THE VOICE OF THE GREAT POWER



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